

DMV

JANUARY-JUNE 2019 MARKET REPORT



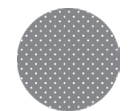
COMPASS

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DMV Area Map



Washington, DC



Northern Virginia



Maryland

DMV Area Map

Washington, DC

16th Street Heights

Anacostia

AU Park

Bloomingdale / LeDroit Park

Burleith

Capitol Hill

Chevy Chase, DC

Cleveland Park

Dupont Circle

Forest Hills

Georgetown

Glover Park

Kalorama

Kent

Logan Circle

Mass Ave Heights

Mount Pleasant

Navy Yard

Palisades

Shaw

Spring Valley

Wesley Heights

Woodridge

Northern Virginia

Alexandria

Alexandria City

Arlington

Fairfax

Falls Church

Great Falls

Loudoun

McLean

Reston

Vienna

Maryland

Annapolis

Bethesda

Chevy Chase, MD

Darnestown

Edgewater

Gaithersburg

Germantown

Potomac

Rockville

Severna Park

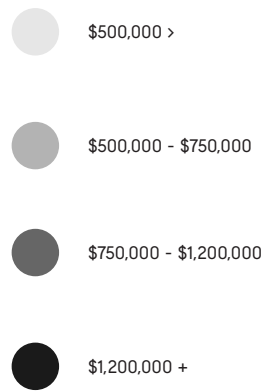
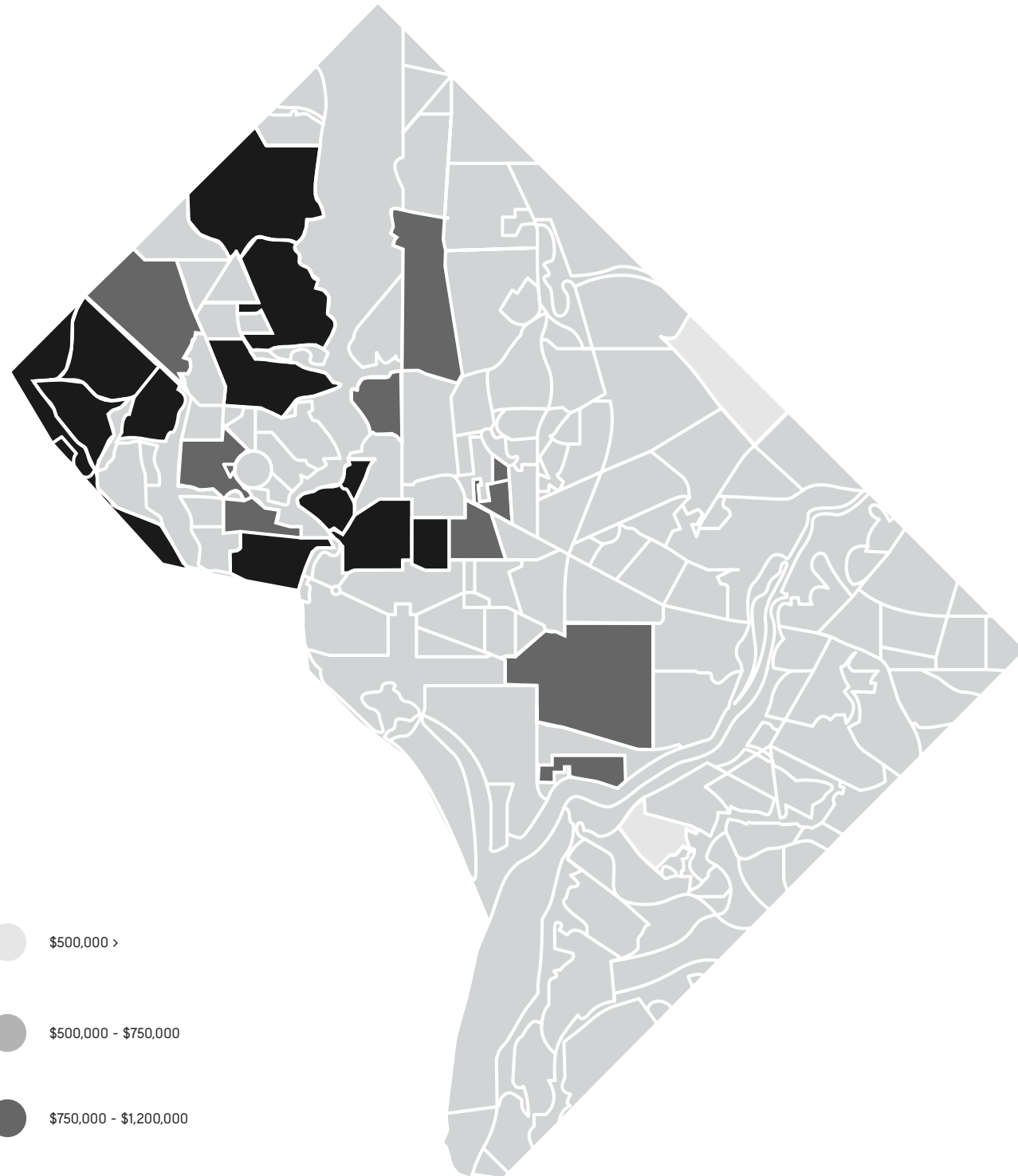
Silver Spring

Washington, DC
JANUARY-JUNE 2019 MARKET REPORT



Average Sale Price By Neighborhood Washington, DC

Average Sale Price By Neighborhood Washington, DC



16th Street Heights	\$1,036,060
Anacostia	\$494,688
AU Park	\$1,177,975
Bloomingdale / LeDroit Park	\$938,475
Burleith	\$1,078,846
Capitol Hill	\$1,198,292
Chevy Chase, DC	\$1,303,910
Cleveland Park	\$1,848,786
Dupont Circle	\$1,405,567
Forest Hills	\$1,683,800
Georgetown	\$5,049,667
Glover Park	\$1,037,917
Kalorama	\$3,437,500
Kent	\$1,915,667
Logan Circle	\$1,300,843
Mass Ave Heights	\$4,718,400
Mount Pleasant	\$1,103,505
Navy Yard	\$1,039,807
Palisades	\$1,510,819
Shaw	\$1,090,052
Spring Valley	\$2,099,977
Wesley Heights	\$2,055,273
Woodridge	\$551,517

*Avg Sale Price of Single Family Homes. Regions in which single family home sales do not apply are reflected by average townhome sale price.

16th Street Heights

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	21	\$1,036,060	\$1,113,138	64	94.7%
Condo / Co-Op	9	\$454,333	\$476,522	59	97.6%
Townhomes	21	\$811,143	\$831,810	54	98.3%

Anacostia

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	8	\$494,688	\$509,819	47	97.7%
Condo / Co-Op	4	\$343,250	\$343,250	6	100%
Townhomes	18	\$385,960	\$393,456	41	99%

AU Park

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	30	\$1,177,975	\$1,128,517	11	105.3%
Condo / Co-Op	6	\$608,317	\$617,317	53	98.3%
Townhomes	5	\$863,500	\$823,600	5	104.5%

Bloomingtondale / LeDroit Park

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	12	\$561,417	\$571,850	67	99.4%
Townhomes	18	\$938,475	\$943,811	83	99.1%

Burleith

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	13	\$1,078,846	\$1,144,146	66	94.6%

Capitol Hill

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	6	\$1,198,292	\$1,222,317	18	97.9%
Condo / Co-Op	93	\$529,478	\$527,973	35	100.3%
Townhomes	212	\$1,078,592	\$1,079,685	35	99.8%

Chevy Chase, DC

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	77	\$1,303,910	\$1,300,604	30	101.4%
Condo / Co-Op	16	\$503,179	\$512,169	76	98.1%
Townhomes	N/A	N/A	N/A	N/A	N/A

Cleveland Park

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	14	\$1,848,786	\$1,920,786	38	97%
Condo / Co-Op	72	\$410,261	\$410,689	31	99.6%
Townhomes	7	\$1,078,000	\$1,036,143	5	104%

Dupont Circle

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	85	\$589,369	\$590,038	27	99.9%
Townhomes	15	\$1,405,567	\$1,403,053	21	100.2%

Forest Hills

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	5	\$1,683,800	\$1,720,799	127	99.3%
Condo / Co-Op	38	\$345,876	\$354,894	62	96.9%
Townhomes	N/A	N/A	N/A	N/A	N/A

Georgetown

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	5	\$5,049,667	\$5,473,000	142	93.7%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	60	\$1,707,242	\$1,791,840	71	96.3%

Glover Park

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	30	\$339,111	\$348,428	33	97.4%
Townhomes	21	\$1,037,917	\$1,018,233	23	101.9%

Kalorama

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	3	\$3,437,500	\$3,556,667	129	96.2%
Condo / Co-Op	74	\$745,156	\$759,036	33	99.6%
Townhomes	11	\$1,559,955	\$1,579,991	55	97.7%

Kent

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	15	\$1,915,667	\$2,257,437	90	94.3%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	N/A	N/A	N/A	N/A	N/A

Logan Circle

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	21	\$680,724	\$678,715	24	100.2%
Townhomes	7	\$1,300,843	\$1,352,400	48	96.5%

Mass Ave Heights

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	3	\$4,718,400	\$5,396,667	385	88%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	2	\$1,206,000	\$1,150,000	12	102.3%

Mount Pleasant

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	59	\$568,073	\$577,682	70	98.9%
Townhomes	40	\$1,103,505	\$1,101,768	30	100.4%

Navy Yard

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	26	\$523,164	\$529,805	20	99%
Townhomes	7	\$1,039,807	\$1,049,843	20	99.6%

Palisades

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	14	\$1,510,819	\$1,520,136	58	101%
Condo / Co-Op	12	\$280,667	\$289,358	56	96.4%
Townhomes	9	\$990,967	\$1,017,544	55	98.8%

Shaw

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	N/A	N/A	N/A	N/A	N/A
Condo / Co-Op	31	\$689,969	\$692,287	29	99.7%
Townhomes	30	\$1,090,052	\$1,081,290	23	100.8%

Spring Valley

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	22	\$2,099,977	\$2,207,864	76	96.1%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	N/A	N/A	N/A	N/A	N/A

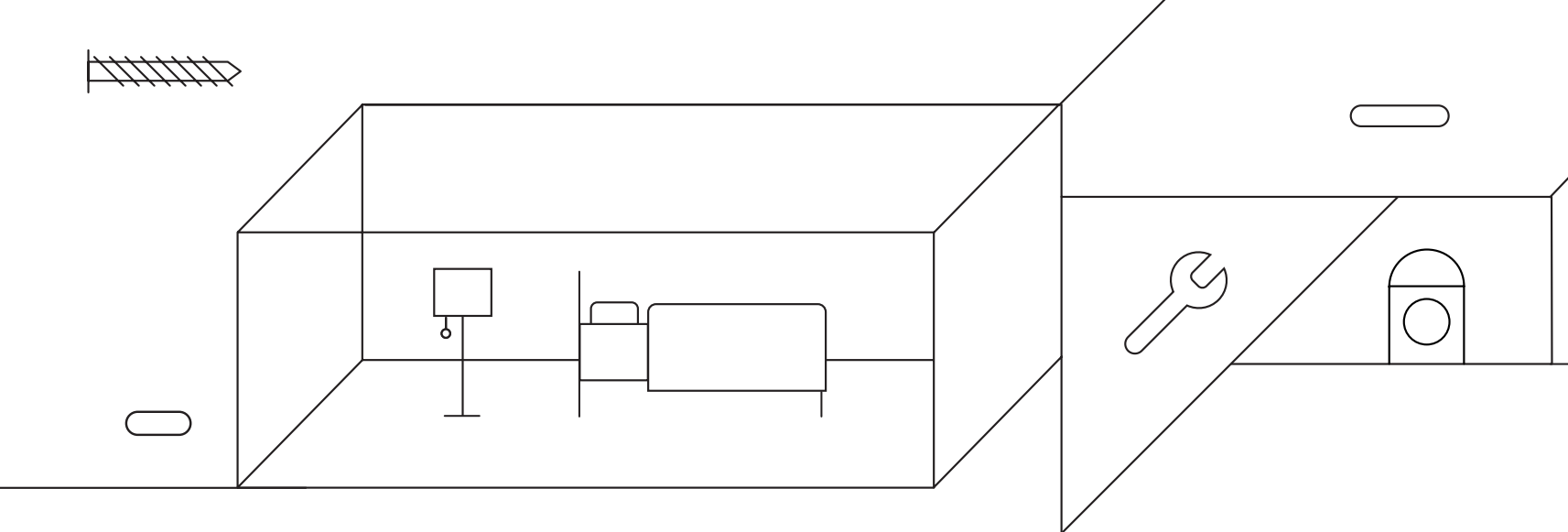
Wesley Heights

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	11	\$2,055,273	\$2,122,045	74	97.5%
Condo / Co-Op	44	\$471,842	\$487,269	75	98%
Townhomes	12	\$852,051	\$869,833	106	98.2%

Woodridge

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	53	\$551,517	\$575,306	82	95.8%
Condo / Co-Op	2	\$158,250	\$157,495	27	100.4%
Townhomes	8	\$457,750	\$496,363	116	92.5%





Before

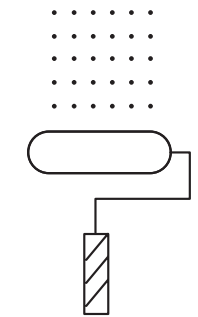
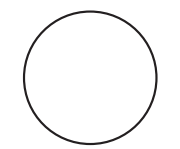
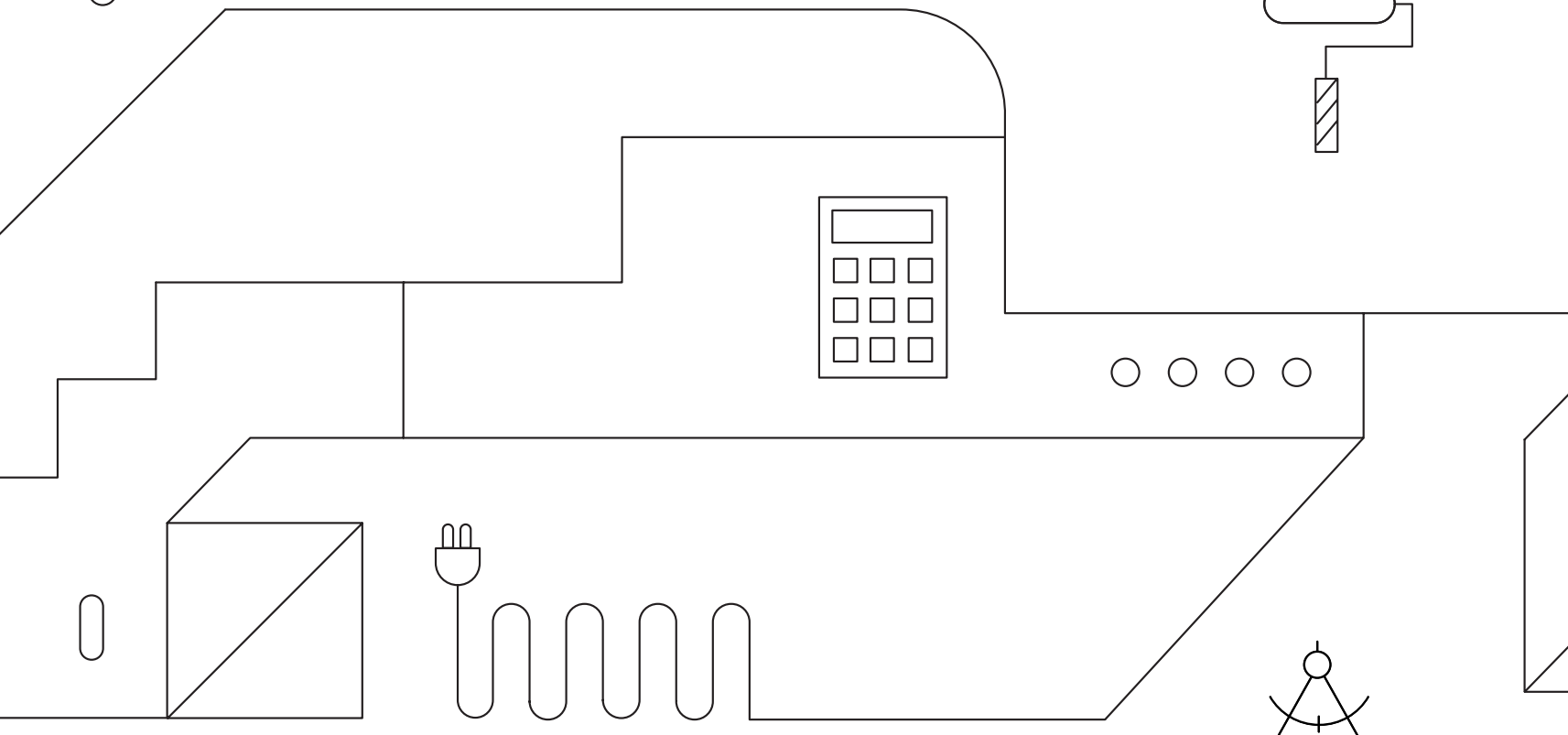


After



Unlock your home's potential

Exclusive to our clients, Compass Concierge fronts the cost of services to prepare your home for sale with no hidden fees. From staging to cosmetic improvements and more, Concierge allows you to sell your home faster and for more money.



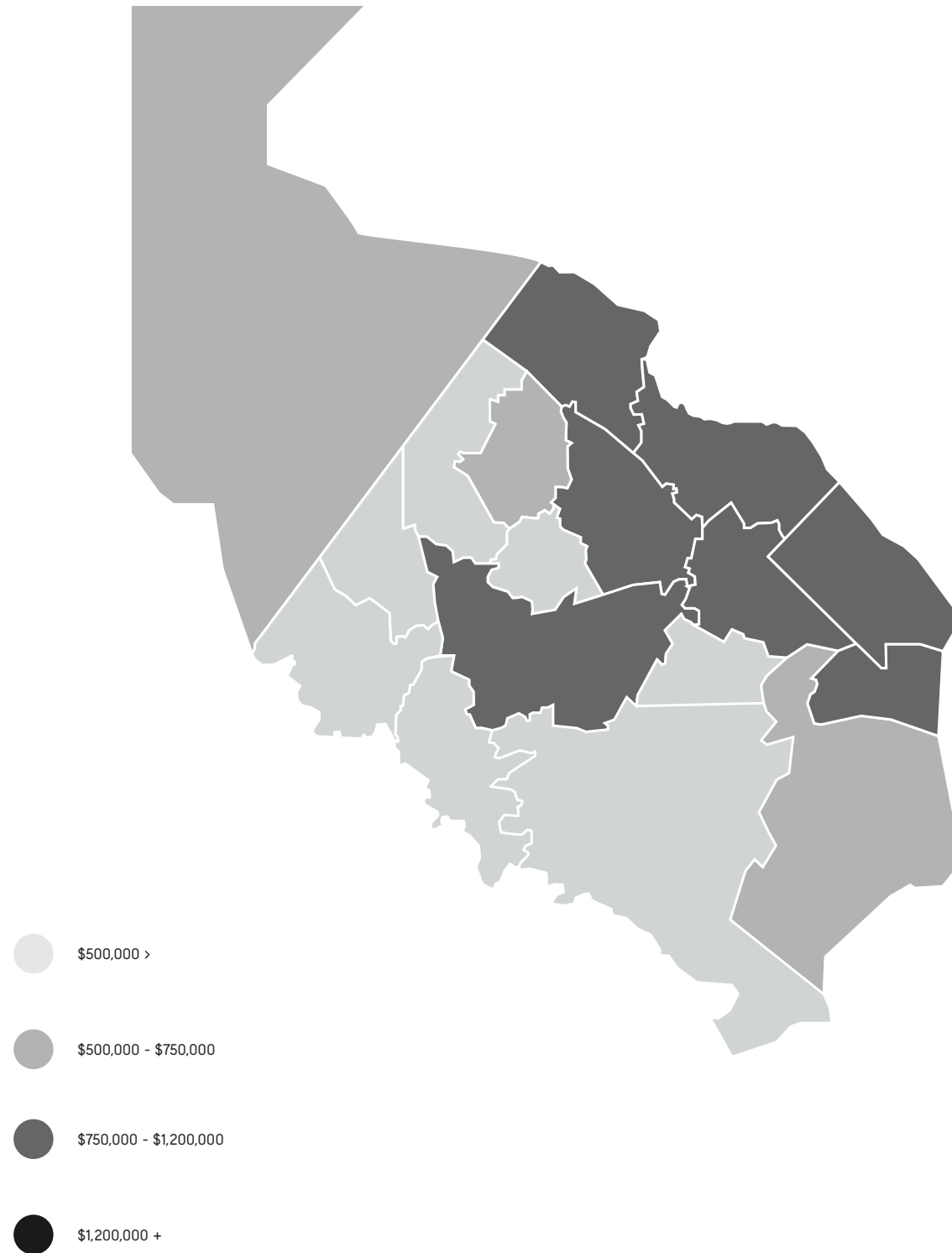
Compass Concierge

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Home must qualify under Compass Concierge guidelines.

Northern Virginia
JANUARY-JUNE 2019 MARKET REPORT



Average Sale Price By Neighborhood NORTHERN VIRGINIA



Average Sale Price By Neighborhood NORTHERN VIRGINIA

Alexandria	\$644,661
Alexandria City	\$945,595
Arlington	\$1,066,787
Fairfax	\$775,466
Falls Church	\$806,074
Great Falls	\$1,173,897
Loudoun	\$673,049
McLean	\$1,431,189
Reston	\$720,400
Vienna	\$958,226

*Avg Sale Price of Single Family Homes. Regions in which single family home sales do not apply are reflected by average townhome sale price.

Alexandria

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	712	\$644,661	\$655,071	32	98.4%
Condo / Co-Op	340	\$277,638	\$278,145	18	99.8%
Townhomes	532	\$463,137	\$460,896	15	96.3%

Alexandria City

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	201	\$945,595	\$962,341	25	98.2%
Condo / Co-Op	703	\$367,243	\$371,419	21	98.9%
Townhomes	534	\$729,020	\$730,645	21	99.8%

Arlington

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	527	\$1,066,787	\$1,079,845	41	98.8%
Condo / Co-Op	762	\$439,747	\$442,178	28	99.5%
Townhomes	244	\$636,570	\$633,875	26	100.4%

Fairfax

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	4215	\$775,466	\$794,030	33	97.7%
Condo / Co-Op	1773	\$310,288	\$315,081	24	98.5%
Townhomes	2476	\$472,587	\$473,787	18	99.7%

Falls Church

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	410	\$806,074	\$817,494	39	98.6%
Condo / Co-Op	278	\$304,600	\$318,203	26	95.7%
Townhomes	114	\$622,559	\$620,116	24	100.9%

Great Falls

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	145	\$1,173,897	\$1,238,819	84	94.8%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	N/A	N/A	N/A	N/A	N/A

Loudoun

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	1537	\$673,146	\$685,742	40	98.1%
Condo / Co-Op	564	\$323,381	\$327,172	21	99%
Townhomes	1545	\$446,357	\$447,469	20	99.8%

McLean

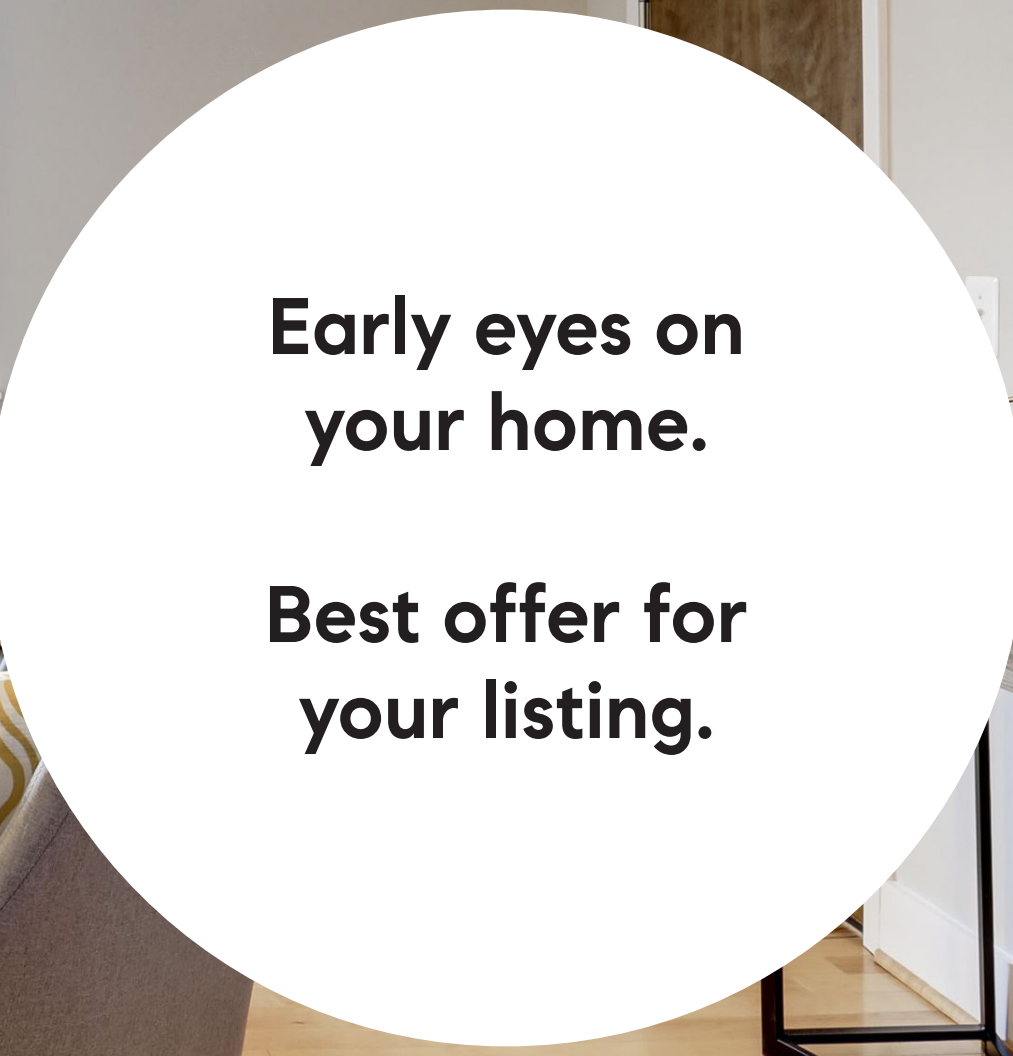
Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	274	\$1,431,189	\$1,489,037	59	96.1%
Condo / Co-Op	133	\$416,090	\$427,215	48	97.3%
Townhomes	44	\$837,902	\$833,608	34	100.5%

Reston

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	138	\$720,400	\$732,045	36	98.4%
Condo / Co-Op	259	\$342,652	\$349,527	46	98%
Townhomes	265	\$485,567	\$488,589	31	99.4%

Vienna

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	349	\$958,226	\$983,090	41	97.5%
Condo / Co-Op	73	\$379,940	\$379,699	24	100.1%
Townhomes	90	\$657,120	\$655,189	39	100.4%



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your listing.**

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Check out these amazing homes that sold via our exclusive network



2227 Hall Place
Washington, DC 20007



906 Beverley Drive
Alexandria, VA 22302



6410 Shadow Road
Chevy Chase, MD 20815



811 Otis Place NW
Washington, DC 20010

Maryland
JANUARY-JUNE 2019 MARKET REPORT



Average Sale Price By Neighborhood Maryland



Average Sale Price By Neighborhood Maryland

Annapolis	\$663,187
Bethesda	\$1,157,241
Chevy Chase, MD	\$1,359,719
Darnestown	\$785,468
Edgewater	\$628,000
Gaithersburg	\$562,056
Germantown	\$524,317
Potomac	\$1,106,993
Rockville	\$586,830
Severna Park	\$610,070
Silver Spring	\$504,870

*Avg Sale Price of Single Family Homes. Regions in which single family home sales do not apply are reflected by average townhome sale price.

Annapolis

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	449	\$663,187	\$703,697	98	94.2%
Condo / Co-Op	152	\$370,498	\$388,482	93	96%
Townhomes	192	\$371,912	\$389,366	75	96.8%

Bethesda

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	418	\$1,157,241	\$1,188,653	68	98.1%
Condo / Co-Op	157	\$435,952	\$461,730	76	94.8%
Townhomes	43	\$812,625	\$830,501	68	97.9%

Chevy Chase, MD

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	142	\$1,359,719	\$1,405,005	56	96.8%
Condo / Co-Op	82	\$552,130	\$585,323	81	94.6%
Townhomes	13	\$934,006	\$932,639	30	100.1%

Darnestown

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	19	\$785,468	\$837,116	117	94.7%
Condo / Co-Op	N/A	N/A	N/A	N/A	N/A
Townhomes	N/A	N/A	N/A	N/A	N/A

Edgewater

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	164	\$493,461	\$523,670	86	94.2%
Condo / Co-Op	14	\$336,000	\$350,914	51	95.7%
Townhomes	41	\$403,065	\$420,845	66	95.8%

Gaithersburg

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	278	\$562,056	\$571,421	74	98.4%
Condo / Co-Op	185	\$223,988	\$226,847	43	100.2%
Townhomes	337	\$363,213	\$369,091	50	98.6%

Germantown

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	140	\$524,317	\$537,478	59	97.8%
Condo / Co-Op	151	\$230,689	\$232,930	42	99.1%
Townhomes	315	\$313,786	\$316,674	46	101.7%

Potomac

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	238	\$1,106,993	\$1,174,554	95	95.3%
Condo / Co-Op	5	\$898,080	\$878,760	109	102%
Townhomes	45	\$672,671	\$681,593	36	98.7%

Rockville

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	461	\$586,830	\$600,516	45	98.5%
Condo / Co-Op	244	\$308,391	\$319,791	66	96.1%
Townhomes	147	\$543,502	\$548,982	49	99%

Severna Park

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	189	\$613,061	\$643,533	59	95.3%
Condo / Co-Op	6	\$415,817	\$422,933	13	98.6%
Townhomes	4	\$341,425	\$336,800	5	101.5%

Silver Spring

Property Type	Number of units sold	Avg Sold Price	Avg List Price	Avg Days on Market	Sold/List Price
Single Family Homes	814	\$504,870	\$519,454	50	98.8%
Condo / Co-Op	396	\$228,652	\$234,520	51	97.7%
Townhomes	259	\$368,177	\$369,818	41	99.5%



Compass DMV Offices

Alexandria
106 N. Lee Street,
Alexandria, VA 22314

Annapolis
24 Annapolis Street
Annapolis, MD 20814

Arlington
3001 Washington Boulevard, Suite 400
Arlington, VA 22201

Bethesda
7200 Wisconsin Avenue, Suite 920
Bethesda, MD 20814

Capitol Hill
660 Pennsylvania Avenue SE, Suite 300
Washington, DC 20003

Chevy Chase
5471 Wisconsin Avenue, Suite 300
Chevy Chase, MD 20815

Georgetown
1232 31st Street NW
Washington, DC 20007

Logan Circle
1313 14th Street NW
Washington, DC 20005

McLean
6849 Old Dominion Drive, Suite 400
McLean, VA 22101

Compass 2019 Mid-Year Report - 1/1/19 to 6/30/19

Source: Bright MLS Sales reported between 1/1/2019 through 6/30/2019. Neighborhoods defined as indicated in Bright MLS.

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